



# How to Start and Operate an Electrical Contracting Business

*Charles Ray*

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## **How to Start and Operate an Electrical Contracting Business** Charles Ray

For electricians who've been thinking about starting a contracting business - or established contractors who want to give their current business a boost - this book lays out a proven roadmap of practical details. All the bases for building and operating a successful electrical contracting business are covered - from forecasting your business potential in a given market to technical needs, hiring employees, managing finances, and achieving profit goals.

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